



Workshop II

Driving Growth in a Slowing Economy

Pivoting is the Best Preparation

Join recognized Orlando business experts and distinguished guest speakers for a forum where best strategies and tactics for growing your business profitably are explored for 2019 and beyond



GUEST SPEAKER

Joe Pici of executive training firm, Pici & Pici, Inc., helps companies maximize productivity, improve client loyalty and expand their brand. In his talk - **Accomplish More Through Rapport Mastery**, Joe will reinforce the skills needed to create corporate and individual clarity, master prioritization, and how to create a plan of action. You will walk away with improved decision making, time management and productivity skills.



Eric Shulman and Carson Shafer of Sandler Training will facilitate a discussion on the Top 13 Business Blind Spots in their segment on **Pivoting Within Your Intergenerational Workforce**.



Timmy Rupeiks, Principal at Valintry Services LLC will enlighten the group on technology's role in driving growth in his presentation: **Pivoting to the Cloud – Issues for your Cyber security in the 21st Century**.



Gary Cohen, CPA of Nperspective CFO Services and Chris Cucci of CenterState Bank share their insights on Key Performance Indicators in their talk: **Pivoting Your Business Financial Report Card – Ratios - Leverage, Liquidity, Cash Flow & Profitability**. They will also present a real-life case study and facilitate an interactive break-out session that will help you convert your reporting systems from lagging to leading indicators.



CEO SPOTLIGHT

Tim Fischer, former owner/CEO of Vac-tron Holdings LLC, is the current GM of Florida operations for Vermeer Solutions, and he will be sharing his experience and knowledge on how to **Navigate Business in a Slowing Economy**. Tim has spent his career growing Vac-tron during difficult times, which has recently allowed him to sell to a major national firm.

EVENT DETAILS

Wednesday, June 5, 2019
Networking & Breakfast – 7:30am
Program – 8:00am to 12:05pm

LOCATION

VALENCIA COLLEGE – WEST CAMPUS
1800 S. Kirkman Road
Building 11, Room 115
Orlando, FL 32811

REGISTER ONLINE

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CONTACT US

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Your participation supports further inter-relationship between Florida Business Leaders and Valencia College in its mission to develop future leaders for Central Florida's small businesses.

